



FIFTH STREET

Redefining
partnership
in pursuit
of growth



Fifth Street redefines the meaning of valued partner

As a preeminent lending partner to private equity firms, Fifth Street provides financing solutions to sponsor-led, middle market acquisitions. While fostering growth is our primary mission, the true meaning of partnership extends well beyond the provision of capital.

We focus on consistently fulfilling our sponsors' needs with solutions that reflect our deep understanding of the hallmarks of a premier lender – reliability, flexibility and impeccable service.

Reliability

Private equity sponsors seek dependable, collaborative partners who are committed to following deals through to completion based on terms outlined at the outset.

Flexibility

Sponsors want a lender who will place their needs at the forefront, creating custom-tailored capital structures that help them achieve their strategic goals for underlying portfolio companies.

Impeccable service

Timely and diligent execution are paramount. More than just responsiveness, these traits acknowledge the importance of each transaction – from understanding the big picture to delivering on the smallest details.

Take a look inside to see how Fifth Street delivers on the dimensions of partnership.

A reliable partner dedicated to nurturing growth

With a long-time presence in the lending market, Fifth Street has earned a well-deserved reputation for dependability. Since our inception, we have helped small to mid-sized businesses expand through sponsor-led buyouts.

From the beginning, we focused on this underserved segment because we considered it the best place to maximize our insights and experience. To effectively serve this market, we assembled a team of diverse professionals with complementary skill sets united by their collective passion for taking companies to the next level.

Today we have established relationships with numerous private equity sponsors and underlying portfolio companies—firms that value us as a committed partner. In Fifth Street, they have a trusted lender who will reliably execute deals on time and as promised. In fact, even during the depths of the recent credit crisis, we still retained access to the capital markets and continued to faithfully support our sponsors.

Investment Criteria:

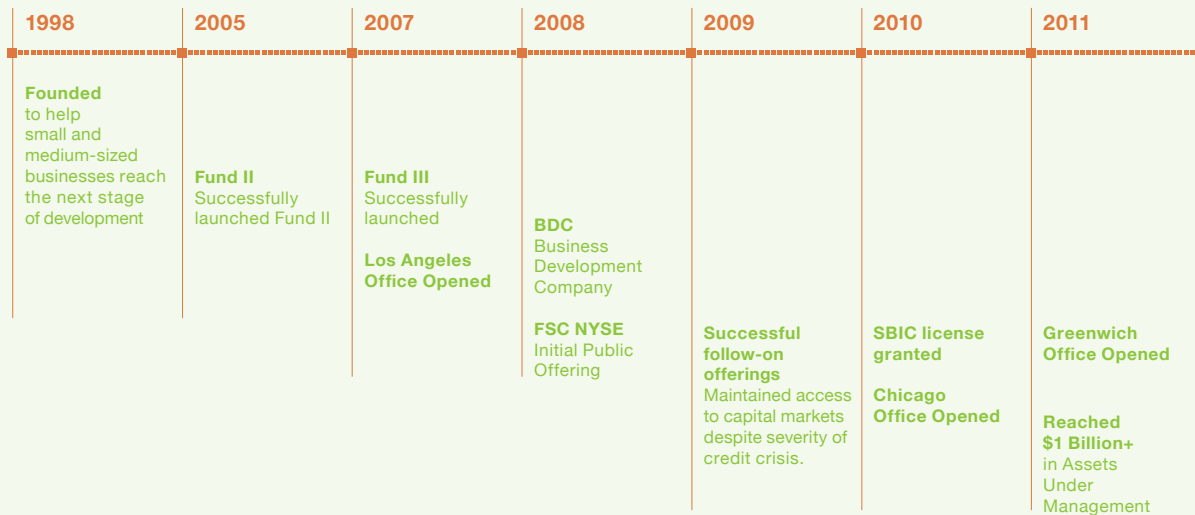
- Target EBITDA:
\$3-50 million
- Hold Size:
Up to \$75 million*

* Ability to underwrite larger transactions up to \$100 million.

“Fifth Street’s deep knowledge of healthcare and technology investments enables them to quickly understand the underlying businesses, offer insight, and efficiently help us to grow our portfolio companies.”

David Belluck
General Partner
Riverside Partners

CLIENTS HAVE COME TO RELY UPON THE FIFTH STREET NAME



Creating success for our clients is at the heart of everything we do

Although every transaction is unique, a common theme emerges from each one: the immediacy and significance of that transaction to its stakeholders.

We share that sense of urgency and regard, treating each deal with our utmost care and attention. Our responsive, collaborative culture—exemplified by our willingness to do everything within our power to help our partners succeed—is what truly sets us apart from our peers.

Superior service also means providing value-added consultation, guidance and managerial support to portfolio companies. From assisting with diligence and reference calls to helping raise capital for a fund, we draw on our extensive networks and expertise to promote expansion. Many solid companies encounter growing pains along the way, so we also stand by our sponsors during difficult times, sharing our insights and deep industry knowledge. Our willingness to go above and beyond has become one of our most widely admired trademarks.

“When we close with Fifth Street, we know they are in it for the long run. We work together to form creative financing structures that support the long-term growth initiatives of our investments.”

Brooke B. Hayes

Partner

Milestone Partners



INVESTMENT CRITERIA

Financing Solutions

- ✦ One-stop Financing
- ✦ Senior Secured Debt
- ✦ Junior Secured Debt
- ✦ Mezzanine Debt

Target EBITDA

\$3-50 Million

Hold Size

Up to \$75 Million*

Industries

- ✦ Healthcare
- ✦ Manufacturing
- ✦ Business Services
- ✦ Education Services
- ✦ Retail & Consumer
- ✦ Construction & Engineering
- ✦ Food & Restaurants
- ✦ Media & Advertising

*Ability to underwrite larger transactions up to \$100 Million

We understand the inherent need for flexibility

At Fifth Street, we adhere to a disciplined, proven approach that is adaptable to the proposed capital structure.

Responding to the needs of our sponsors, we have carefully cultivated multiple sources of lending—from large, institutional credit facilities to Small Business Association (SBA) leverage—with the ability to co-invest between vehicles. By choosing to partner with a nimble business development company with a diverse funding base, our sponsors benefit from greater flexibility and the certainty that we will follow through on the commitments we have extended.

This holds particularly true for one-stop financing. Although Fifth Street offers an array of options—including senior and junior secured debt—sponsors are better positioned with unitranche to avoid the delays and complications of intercreditor agreements.

As a result of our structure, we have become highly regarded for our one-stop, custom tailored financing solutions that ensure the best outcomes for all parties.

Flexible Financing Solutions:

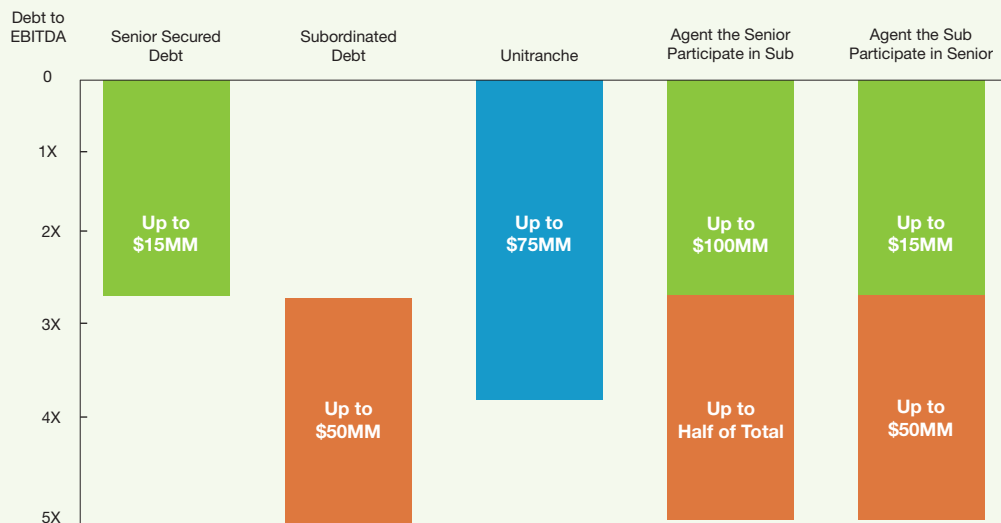
- One-Stop Financing
- Senior Secured Debt
- Junior Secured Debt
- Mezzanine Debt

“Despite a difficult credit environment, Fifth Street, true to their word, delivered and remained flexible to our needs. It’s a true partnership approach and we look forward to future collaborations.”

Stephen A. Hanna
Principal
Stonebridge Partners

FIFTH STREET HAS REACHED OVER \$1 BILLION IN ASSETS UNDER MANAGEMENT

Our Financing Solutions: *Capacity and Flexibility*



Source: Fifth Street Finance Corp. — March 2011

Fifth Street: Where partnership meets

We are proud to have continuously built upon our legacy of success while remaining true to our founding principles—reliability, flexibility and impeccable service.

Our knowledgeable professionals understand the private equity business but, more importantly, they value the importance of every transaction.

Looking ahead, we are committed to strengthening our existing partnerships while establishing new relationships in pursuit of growth.

“From our inception, we have delivered on what we promised. Today, we continue to adhere to this guiding principle.”

Leonard Tannenbaum
Chief Executive Officer
Fifth Street Finance Corp.

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